

ONF Membership Benefits 2020: Operators



	PARTNERS	MEMBERS	BENEFITS FOR OPERATORS
Licensing			
Shared R&D	✓	✓	Leverage ONF's extensive code base of over 20 integrated projects that together create leading edge solutions for operators. Benefit from over \$450M of shared investment, and help guide ongoing work to best suit your company's needs.
Open Source Code Base	✓	✓	Access to and assistance navigating ONF's extensive code base with over 3M man hours of development behind it. This code has been developed using the latest techniques and has been optimized to work on a wide variety of highly efficient white box hardware, offering the best price/performance ratio available in the industry.
Member-Only Software Licensing	✓	✓	Projects start in a member-only "Incubation Period" (typically a 12-18 months) before they are released as open source. Membership provides access to source code and project teams before incubated projects are made generally available. This offers early ability to collaborate and help steer the project and a time-to-market advantage. Past projects that started as Incubation Projects: ONOS, CORD, Stratum and OMEC; currently Aether, SD-RAN and SD-BNG are in an Incubation phase.
Exclusive Commercial Licensing Rights	✓		Partners have exclusive rights to build commercial offerings leveraging pre-public projects in the "Incubation" phase.
Intellectual Property Rights Cross Licensing (IPR)	✓	✓	ONF members are protected when using intellectual property referenced in any ONF RD specification with RAND-Z cross licensing.
Operator Engagement			
Reference Design (RD) Working Groups	✓		Work alongside other leading operators authoring RDs that are guiding the industry's directions leveraging open source. Help define problem statements that guide potential ONF projects/initiatives.
Reference Design Review	✓	✓	Early access to draft RDs help accelerate your strategic planning. Provide input to help ensure that RDs meet your ultimate requirements, making it easier to use resulting open source solutions as they become available.
Work Directly with World's Leading Operators	✓	✓	Collaborate with peer operators to jointly create open source solutions that you can directly utilize in your operations.
Leadership			
Board Seat	✓*		Collaborate with ONF and industry peers to guide the strategic direction of ONF.
Driving ONF Mission & Direction	✓		Help drive roadmap and investment allocation.
Steer Open Source Projects	✓	✓	Collaborate with ONF and industry peers to guide specific open source projects that you plan to consume.
Marketing			
Supplier Marketplace	✓	✓	Access to a list of certified products/solutions that are compatible with ONF designs, helping you build a vendor shortlist for upcoming projects.
Associate with Open Source Movement	✓	✓	Increased market visibility: ONF website; Exhibitor opportunities in collaboration with ONF; Press releases; Social media; Member feature (ONF newsletter and blog).
Logo Licensing	✓	✓	Right to use ONF logos to indicate affiliation.
Continuous Certification Program	✓	✓	Access to select vendor information to help when designing trials.
Lead Generation	✓	✓	Find peers and new vendors that can help as you build your ecosystem and your personal network.
Support & Assistance			
On-Boarding Workshop	✓		Benefit from customized onboarding workshop geared to fully integrate new partners into ONF activity.
Engineering Mentoring	✓		A mentor from the ONF engineering team is assigned to assure the membership experience is positive and to provide direct access to ONF technical experts.
Onboarding Assistance	✓	✓	Introduction to the ONF community, including guidance and introductions to technical resources and developers to help accelerate member engagement.
Developer Assistance	✓	✓	Provides a backstop of support for times when the open source community is unable to provide necessary assistance.
Exclusive Content & Education			
Member-Only Software Repos	✓	✓	Projects start with an Incubation Software License that limits source code access to ONF members. CORD, ONOS and Stratum were started in this way, and currently Aether, SD-RAN and SD-BNG are in an Incubation phase.
Reference Designs	✓	✓	Early access to RD drafts before they are made available to the public.
Private Executive Briefings	Quarterly	Annual	Access to ONF executives for industry insights and updates on ONF strategy and projects.
Exclusive Webinars	✓	✓	Invitation to join member-only webinars featuring operators and industry experts.
Member-Only Wiki	✓	✓	Priority access to industry and technical information and exclusive member-only content.
Member-Only Email Newsletter	✓	✓	Keeping your team abreast of ONF and Industry updates.

* Supplier partners sit on Executive and Technical Supplier Advisory Boards (E-SAB and T-SAB)